



FOR THE FISCAL YEAR ENDED NOVEMBER 30, 1945



009233



Annual Report

THE EAGLE PICHER COMPANY AND SUBSIDIARIES

To the Stockholders of THE EAGLE PICHER COMPANY

The annual report of your Company for the fiscal year ended November 30 1945 together with financial statements as reported upon by Messrs Barrow, Wade Guthrie & Company Accountants and Auditors is presented herewith in advance of the Annual Meeting of Shareholders which will be held on Thursday May 9

EARNINGS AND SALES

Consolidated net profit for the year amounted to \$1 392 412 or \$1 56 per common share after all charges including \$300 000 in settlement of the long litigated order of the National Labor Relations Board which had its origin in 1935. The corresponding figure for the preceding year was \$1 259 299 69 equivalent to \$1 38 per common share after provision for dividend requirements on preferred stock then outstanding and the appropriation of \$300 000 to the reserve for contingencies. On the basis of net profit before surplus charges per share earnings for the respective years were \$1 90 and \$1 71

Net sales as reported in the accompanying financial statements show a decline from \$46 962 692 in 1944 to \$41 290 803 in 1945. This reduction however is more apparent than real. It is largely accounted for by a decrease in production premium payments a change in the arrangements under which foreign concentrates have been smelted for the account of Government agencies and a substantial shrinkage in the volume of business of the Insulation Contract Department. The decrease in production premium payments was in line with expectations and as anticipated in last year s annual report was more than offset by diminishing charges for depletion and depreciation. With respect to the smelting of Mexican concentrates for U S Government account, the proceeds of the sale of metal recovered therefrom and the cost of smelting have heretofore appeared in sales and production costs respectively. Under the revised procedure only a net treatment cost or smelting toll is reflected in sales The reduction in volume of the Insulation Contract Department reflects curtailment of defense plant construction. During the war substantial tonnages of our insulation products were utilized in the construction of many types of plants. In order to obtain this business, it was frequently necessary for us to contract to install a complete insulation job utilizing many products other than those of our own manufacture This had a much greater effect on sales than on profits. While a normal profit was realized on our own products we made only a jobbing profit on other materials. With the cur tailment of defense plant construction the volume of such contracts declined correspondingly—but without significant effect upon profits. If consideration be given to the combined effect of the fore going factors sales of our own products-both in dollar volume and tonnage-showed a decline of less than 4%

DEPLETION AND DEPRECIATION

Provision for depletion and depreciation and for adjustment of the values of certain specific properties and charges in respect of mine exploration and prospecting and net loss on the retirement or sale of capital assets aggregated \$1 369 231 80 for the year under review in comparison with \$3 188 036 97 for the preceding year. Of the net decrease of \$1 818 805 17 \$1 580 387 16 applied to depletion and depreciation \$38 163 82 to adjustment of property values \$205 129 49 to loss on retirement or sale of capital assets—while exploration and prospecting expenses increased \$4 875 30

Fo the current year charges for depletion and depreciation amounted to \$1 053 484 74 which does not vary widely from the estimate of \$1 170 000 contained in last year s report. It is again estimated that the corresponding charges for the 1946 fiscal year will be in that approximate range.

Loss on disposition and revaluation of physical properties during the year aggregated \$70 329 52 Only a few non operating properties remain to be disposed of loss on which if any will be insig nificant

The investigation drilling and exploration of new mining properties is following a well considered program and funds for that purpose will be appropriated to the extent that intelligent use thereof can be made

TAXES

Provision for Federal and State taxes on estimated taxable income of the 1945 fiscal year amounted to \$275 000 in comparison with \$1 000 000 for the preceding year. Reported income before taxes was subject to reduction by the amount of the payment in settlement of the National Labor Relations. Board case by the credit long allowed under Revenue Acts in respect of percentage depletion, and by a substantial taxable loss on property dispositions, which had been anticipated and in large part previously reserved for

During the year under review tax returns of the combined group were examined by the Treasury Department to November 30 1941—that year involving the initial determination of invested capital for excess profits tax purposes. As a result, your companies paid an additional tax of \$259 139 97 which was charged against the appropriate reserves, and interest of \$47 634 38 which was charged against the current year s operations. At November 30 1945 consolidated tax reserves, carried in current liabilities, amounted to \$1 137 761 24 against which were held United States Tax Savings. Notes of a redemption value of \$744 759. Reserves applicable to prior years aggregated \$873 821 92 which should be more than adequate to cover any liability that may be asserted and maintained by the Treasury Department. Pending examination of years subsequent to 1941, it is impossible to determine whether or not the Company is entitled to any credit under the carry back provisions of the Excess Profit Tax Act

As previously reported renegotiation proceedings under the War Profits Control Act were concluded for the fiscal years ended November 30 1942 and 1943 by a finding that no excessive profits were realized. Such proceedings for the 1944 fiscal year were waived by the reviewing authorities and it is the opinion of your management that any thought of liability under the provisions of this Act can be dismissed.

DIVIDENDS

Throughout the 1945 fiscal year the annual dividend rate of 60c per share was maintained by regular quarterly payments of 15c per share Effective with the December 1945 quarterly payment the rate was increased to 20c—equivalent to an annual rate of 80c per share

There has been no change in the dividend policy of your Directors from that enunciated in last year's report. If future earnings exceed dividend requirements under the present scale and if the conduct and development of your Company's operations does not necessitate the retention of such excess your Directors will continue to give sympathetic consideration to a further increase in the regular rate or to periodic declaration of extra payments.

BALANCE SHEET

Net working capital at November 30 1945 as reflected by the excess of current assets over total liabilities (including unmatured debentures) amounted to \$10,410 909 80 in comparison with \$8 684 310 33 at November 30 1944. If reserve fund investments in United States Government se curities be included the corresponding figures were \$12 926 961 55 and \$11 157 628 77 respectively—an increase of \$1 769 332 78

Operating income for the year after provision for income taxes but before deducting charges classified as depletion depreciation etc. amounted to \$2.761.643.80. Of this amount \$607.209.62 was expended for capital additions and \$245.417.54 for exploration and prospecting. Acquisition of a forty per cent interest in McArthur Irwin. Ltd. of Canada absorbed \$205.500.95 and other minor accounts increased in the net amount of \$78.333.98. Common dividends paid or accrued during the year totalled \$577.899.40. These disbursements aggregated \$1.714.361.49 leaving \$1.047.282.31 available from operating income. Progress in liquidation of the company's investment in Mexico reported upon hereinafter produced \$722.050.47 raising the foregoing balance to \$1.769.332.78 which represents the above mentioned increase in the excess of current assets (including reserve fund investments) over total liabilities.

At November 30 1945 the 889 076 common shares outstanding had a book value of \$21 90 per share of which \$14 54 was covered by net current assets \$5 35 was invested in fixed assets and \$2 01 was represented by all other assets

Reserve funds were again fully invested at November 30 1945 and excess investments in United States Government securities were included in current assets. Reserves for future decline in inventory values and for contingencies remained unchanged at \$2 100 000. While no specific conditions are apparent which would require substantial charges to these reserves. It is deemed advisable to retain them pending the establishment of more stable economic conditions.

Accounts receivable at November 30 1945 were almost incredibly current. The Company's policy is to provide reserves for doubtful receivables on the basis of the age of the individual accounts. At the balance sheet date, the accumulated reserve was some \$140,000 in excess of estimated requirements. Hence, the current year's provision was reduced by \$80,000 as was done in the preceding year.

Consolidated inventories increased \$1 018 855 26 during the year. The increase in value of metal content of ores metals and metal bearing products was in direct ratio to the tonnage increase. The increase in manufacturing materials and supplies reflected moderate accumulation of certain basic commodities future delivery of which could be adversely affected by strikes within the producing industry.

As explained in previous reports the indenture under which the Company's debentures are is sued contains certain provisions relating to the payment of dividends. At the present level of indebt edness maintenance of net working capital of \$5 145 000 is required. In comparison therewith net working capital (as defined in the indenture) at November 30 1945, amounted to \$16 356 961 55 or

an excess of \$11 211 961 55 With respect to net quick assets the corresponding excess was \$8 734 783 24 Accumulated earnings to November 30 1945 available for payment of dividends amounted to \$3 809 243

MINING AND SMELTING OPERATIONS

During the year under review the Company's Tri State mills beneficiated 3 222 960 tons of ore in comparison with 3 869 721 tons in 1944 and produced therefrom 123 035 tons of concentrates in comparison with 170 039 tons in the preceding year. The reduction in ore mined and milled was approximately 17%—which continues to be substantially below the corresponding decrease of over 26% in the number of employees. In October 1945—for the first time in many months—employment showed an increase and at date of this report, the improvement in the available labor supply is making itself apparent in a proportionate increase in mine production. Of the reduction of 47 004 tons in concentrate production approximately 40% resulted from a decline in grade of ore, while 60% resulted from the decrease in ore milled as explained above.

At November 30 1945 the investment in and advances to Mexican subsidiaries had been reduced to \$490 835 represented by the following assets

Net current and working assets	\$ 34 174 19
Repair parts maintenance supplies etc	122 556 31
Mining lands leases and development work and mine and mil	1
buildings and equipment—less depletion and depreciation	321 932 87
Prepaid and deferred charges	10 916 83
	\$489 580 20
Accumulated operating deficit to date (after provision o	f
\$657 540 52 for depletion and depreciation)	1 564 08
	\$491 144 28
Minority interest (6%) in Minas de Guerrero S A	309 28
	\$490 835 00

As explained in previous reports the stock investment in the Mexican parent company Eagle Picher de Mexico S A was restricted to \$20 618 56 (100 000 pesos). All other funds required for the development of the Mexican properties were supplied as advances so that they might be recovered without being subjected to United States income taxes. Consolidated operating income of Eagle Picher de Mexico and subsidiaries for the fiscal year ended November 30 1945 after provision of \$126 738 22 for Mexican income taxes but before provision for depletion and depreciation amounted to \$532 510 62 Liquidation of various assets produced an additional \$216 223 91. Of the total funds of \$748 734 53 so provided \$26 684 06 was expended for capital additions and the balance of \$722 050 47 was applied in reduction of the above advances which at November 30, 1944 had amounted to \$1 212 885 47 and were thereby reduced to \$490 835 at November 30 1945. In addition to liquidation payments, your Company has received \$94 474 83 as interest on its advances, paid by the Mexican corporation under the requirements of Mexican law and taken into account from year to year in the income account of The Eagle Picher Company. Production of the Mexican operation for the year under review amounted to \$2 342 short tons of concentrates.

Operations of the St Xavier mine and Suaharita mill near Tucson Arizona produced 32 464 concentrate tons and a net profit of \$465 074 98 before provision for Federal income taxes. As pre-

viously reported the St Xavier mine is operated under a royalty agreement whereby your Company becomes owner of the fee when royalty payments shall have aggregated \$300 000 To November 30 1945 such payments amounted to \$217 501 32

GENERAL

Pursuant to the recommendations of your Board of Directors the stockholders at the annual meeting held on March 25 1945 approved an Employees Retirement Plan. The entire cost of the Plan is borne by the Company. The funds as computed by independent actuaries are presently being paid over to three non management directors and by them invested in United States Govern ment securities. The Company's contribution for the fiscal years ended November 30, 1944 and 1945 amounted to \$155,000 all of which was charged to operations of the current year. The net cost to the Company after Federal income taxes was approximately \$90,000. Payments during the first ten years of operation of the Plan will include such amounts as are required to liquidate the accumulated prior service cost, thereafter, only the current cost will have to be paid each year to maintain the Plan.

While as consistently pointed out in these reports your Company has no reconversion problem in the usual sense of the word it cannot avoid the impact of general economic conditions. Whether or not progress is made in the solution of the many problems which hamper resumption of much needed full scale production, your Company is well equipped—both in facilities and personnel—to maintain and improve its position.

In conclusion it is again our privilege to express to our associates in the management and to all employees of the affiliated companies wherever and in whatever capacities they may be employed recognition of their contribution to the year's accomplishments and to customers dealers and distributors appreciation of their continued confidence loyalty and tolerance under conditions that have not shown the improvement that we had hoped for and expected

For the Board of Directors

JOSEPH HUMMEL JR

Chairman

JOEL M BOWLEY

President

CINCINNATI OBIO April 23 1946

The common shares of the Company are dealt in on the New York Stock Exchange

THE EAGLE PICHER CO

Consolidated Balance Sheets

ASSETS				
CURRENT ASSETS	NOVEMBE	R 30 1945	NOVEMBER	30 1944
Cash in Banks and on Hand		\$ 3 830 428 99		\$ 3 311 698 31
U S Government Obligations—at cost (Market value at November 30 1945—\$1,313 549 21)		1 313 440 31		1 530 000 00
Accounts and Notes Receivable Less Reserves for Doubtful Accounts and Notes	\$ 4 362 031 02 345 423 00		\$ 4 514 909 09 358 722 31	4 156 186 78
Inventories of Raw Materials Work in Process Finished Products and Supplies		•		
Ores Metals and Metal bearing Products—valued at the lower of cost or market price of metal con				
tent plus manufacturing costs on Materials in	c 100 cto co			
Process and Finished Products Other Products and Merchandise for Resale—at cost	6 193 629 63 367 468 10		5 349 860 48 346 938 54	
Manufacturing Materials and Supplies—at cost	6 561 097 73 776 080 58		5 696 799 02 621 524 03	6 318 323 05
, and a re-		16 497 655 63		15 316 208 14
RESERVE FUND INVESTMENTS				
U S Government Obligations—at cost (Market value at November 30 1945—\$2 519 050 12)		2 516 051 75		2 473 318 44
OTHER ASSETS				
Repair Parts Maintenance Supplies etc Miscellaneous Accounts Advances etc	648 332 28 217 211 85		638 564 86 118 557 89	
Sundry Securities—at or below cost	18 427 93		15 667 70	772 790 45
INVESTMENT IN AND ADVANCES TO AFFILIATES				
Subsidiary not consolidated Other Affiliate	490 835 00 205 500 95		1 212 885 47	1 212 885 47
FIXED ASSETS				
Mining Lands and Leases Mills Smelters and Fabricat ing Plants and Equipment Railroad Trackage and Equipment and Miscellaneous Properties and Equip- ment (including \$64 777 33 excess cost of acquisition				
over book value of net assets acquired)	32 506 483 40		32 971 242 06	
Lass Reserves for Depletion Depreciation etc	27 754 707 62	4 751 7/5 78	27 702 861 64	5 268 380 42
TREASURY STOCK-10 924 shares at cost		61 797 56		61 797 56
PREPAID AND DEFERRED CHARGES				
Prepaid Freight Insurance etc Miscellaneous Deferred Charges	104 581 05 105 560 24	210 141 29	118 909 67 81 101 70	200 011 37
PATENTS GOODWILL etc	-	1 00 \$25 617 731 02		1 00 \$25 305 392 85

PANY AND SUBSIDIARIES

at November 30, 1945 and 1944

LIABILITIES						
CURRENT LIABILITIES		N O Y	NOVEMBER 30 1945		NOVEMBI	R 30 1944
Accounts Payable			\$	1 444 484 1	1	\$ 1 529 300 78
Dividend on Common Stock				177 815 2		133 361 40
Accrued Liabilities						
Wages and Salaries		\$ 333 6	11 01		\$ 288 041 13	
Taxes—other than taxes on income	;	140 3	82 64		186 306 78	}
Other		167 4	50 63	641 444 2	8 88 760 21	563 108 12
Provision for Federal and State Taxe	s on Income	1 137 7	61 24		2 19, 864 91	
Less U S Treasury Tax Savings No	tes at					
redemption value		744 7:	59 00	393 002 2	4 1 499 737 40	691 127 51
Debenture Sinking Fund Payment				285 000 0	0	285 000 00
-			-	2 941 745 8	3	3 201 897 81
FIFTEEN YEAR 3½% SINKING FUND NOVEMBER 30 1957	DEBENTURES — DUE	3 430 0	00 00		3 715 000 00	
Less Sinking Fund Payment due wit	hin one were	J 430 0	~~ ~~		5 /25 000 00	
(included in Current Liabilities)	iiii one year	285 0	00 00	3 145 000 0	0285 000 00	3 430 000 00
For Self Insurance Workmen's Compensation Fire and Tornado For Future Decline in Inventory Valu For Contingencies	acs	315 7: 101 5: 417 2: 1 300 00 800 0	47 17 98 36 00 00	2 517 298 3	280 526 55 93 794 26 374 320 81 1 300 000 00 6 800 000 00	
COMMON STOCK—Par Value \$10 Authorized I Issued and Outstanding	000 000 shares 900 000 shares			9 000 000 00)	9 000 000 00
SURPLUS Capital Surplus Earned Surplus—per accompanying so	atement	1 900 99 6 112 68	87 51	8 013 686 8 <u>3</u> 25 617 731 02		7 199 174 23 \$25 305 392 85

THE EAGLE PICHER COMPANY AND SUBSIDIARIES

Consolidated Statements of Profit and Loss and Earned Surplus for the Years ended november 30 1945 and 1944

	NOVEMBER 3D 1845 NOVEMBER 3D 1844				
NET SALES (including production premiums)		\$41 290 803 05		\$46 962 692 64	
PRODUCTION AND MANUFACTURING COSTS		35 532 733 66		39 045 481 70	
GROSS OPERATING PROFIT — before Depletion and Depreciation		5 758 069 39		7 917 210 94	
Selling Traffic Warehousing and Shipping General and Administrative	\$1 004 846 95 434 791 97 1 333 802 93	2 773 441 85	\$1 035 111 29 352 013 88 1 304 440 90	2 691 566 07	
NET OPERATING INCOME—before Depletion and Depreciation Mining and Manufacturing Northeast Oklahoma Railroad Company		2 984 627 54 244 963 89 3 229 591 43		5 225 644 87 367 344 21 5 592 989 08	
OTHER INCOME Royalties Interest from Subsidiary not consolidated Other Interest and Dividends Miscellaneous	75 382 25 31 054 15 58 148 18 120 127 17	284 711 75 3 514 303 18	96 856 31 43 839 24 35 568 11 129 756 42	306 020 08 5 899 009 16	
INTEREST PAID		3 314 303 16		2 899 009 19	
On Debentures On Federal tax deficiency	130 025 00 47 634 38	177 659 38 3 336 643 80	151 672 50	151 672 50 5 747 336 66	
Provision for Depletion and Depreciation Provision for Write down of Properties Abandoned Projects Prospecting Expenses and	1 053 484 74 25 000 00		2 633 871 90 63 163 82		
Loss on Retirement or Sale of Capital Assets	290 747 06	1 369 231 80	491 001 25	3 188 036 97	
NET PROFIT — before provision for Federal and State Income Taxes		1 967 412 00		2 559 299 69	
PROVISION FOR FEDERAL AND STATE INCOME TAXES (Excess Profits Tax—nil)		275 000 00		1 000 000 00	
NET PROFIT FOR YEAR		1,692 412 00		1 559 299 69	
SURPLUS CHARGES Settlement of National Labor Relations Board case (including legal fee) Appropriation to Reserve for Contingencies		300 000 00		300 000 00	
SURPLUS NET PROFIT		1 392 412 00		1 259 299 69	
EARNED SURPLUS AT BEGINNING OF YEAR		5 298,174 91 6 690 586 91		4 605 254 82 5 864 554 51	
DIVIDENDS PAID AND ACCRUED Preferred Common		577 899 40	32 934 00 533 445 60	566 379 60	
EARNED SURPLUS AT END OF YEAR		\$6 112 687 51		\$5 298 174 91	

BARROW WADE GUTHRIE & CO (ESTABLISHED 1983) ACCOUNTANTS AND AUDITORS ONE NORTH LA SALLE STREET CHICAGO

TO THE DIRECTORS OF THE EAGLE PICHER COMPANY Cincinnati Ohio

We have examined the Balance Sheet of The Eagle Picher Company and its con solidated Subsidiaries as at November 30 1945 and the Consolidated Statement of Profit and Loss and Earned Surplus for the year then ended have reviewed the systems of internal control and the accounting procedures of the companies and without making a detailed audit of the transactions have examined or tested accounting records of the companies and other supporting evidence by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary

In our opinion the accompanying Balance Sheet and related Statement of Profit and Loss and Earned Surplus present fairly the consolidated financial position of The Eagle Picher Company and its consolidated Subsidiaries at November 30 1945 and the results of their operations for the year then ended in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year

ACCOUNTANTS AND AUDITORS

Banow Wale Sullin 2.

Chicago, Illinois February 9 1946

THE EAGLE PICHER COMPANY

Board of Directors

JOSEPH HUMMBL JR Chairman

JOBL M BOWLEY President

ARTHUR E BENDELARI VINCENT H BECKMAN CARL F HERTENSTEIN

ROBERT E MULLANE JOHN J ROWE

JOHN A ROBINSON

CARL A GRIST MILES M ZOLLER T SPENCER SHORE

Officers

JOBL M BOWLBY President

CARL A GRIST Vice-Pres Secy and Treas WILLIAM R DICE Vice Pres and Compt

Division Managers

White Lead in-Oil Pigments

Insulation

Metallic Products

W H HAYT MILES M ZOLLER THURMAN C CARTER WILLIAM F MURDOCK

Transfer Agents

WESTERN BANK & TRUST COMPANY CINCINNATI OBIO GUARANTY TRUST COMPANY OF NEW YORK N Y

Registrars

THE FIFTH THIRD UNION TRUST COMPANY CINCINNATI ORIO THE CHASE NATIONAL BANK OF THE CITY OF NEW YORK N Y

THE EAGLE PICHER MINING AND SMELTING COMPANY

Board of Directors

JOSEPH HUMBEL JR Chairman

JOBL M BOWLEY President

ARTHUR E BENDELARI VINCENT H BECKMAN CARL F HERTENSTEIN

ROBERT E MULLANE

JOHN J ROWE JOHN A ROBINSON T SPENCER SHORE D C MACKALLOR

CARL A GREET

H A GRAY ELMER ISERN

Officers

JOBL M BOWLDY, President

JOHN A ROBINSON VICE-Pres

H A GRAY Vice Pres

CARL A GETT, Vice-Pres , Secy and Treas

ELMER ISERN Vice Pres

D C MACKALLOR Vice-Pres

WILLIAM R DICB, Vice-Pres and Compt

PLANTS

Argo Ill Cincinnati Ohio Clark Nev Commerce Okla Dallas Tex E St Louis Ill Galena Kan Henryetta Okla Hillsboro Ill Joplin Mo

KANSAS CITY MO
NEWARK N J
TAXCO GRO MEXICO
TUCSON ARIZ
WABASH IND

SALES OFFICES

BALTIMORE 31 MARYLAND Foot of Fell Street Dallas 2 Texas Westmoreland Road and Singleton Blvd MINNBAPOLIS MINN 437 Harding Street N E

Boston 12 Massachusetts 205 A Street DETROIT 16 MICHIGAN 1627 West Fort Street (Room 406)

NEW ORLBANS 11 La 411 South Peters Street

CRICAGO 2 ILLINOIS
1 No La Salle Street

EAST ST LOUIS ILL 305 St Clair Avenue

New York 17 New York
420 Lexington Avenue

CINCINNATI 1 Onio The American Building JOPLIN MISSOURI
C and Porter Street

PHILADELPHIA 47 PA
Delaware Avenue and
Lombard Street

CLEVELAND 13 Onto 1370 Ontario Street

KANSAS CITY 2 KANSAS 1721 Minnesota Ave PITTSBURGH 12 PA 601 E Robinson St N S

(Sales Offices for Slab Zinc The Eagle Picher Mining & Smelting Co Joplin Mo)



PRINCIPAL EAGLE-PICHER PRODUCTS

PIGMENTS and OXIDES

Zinc Oxides
White Lead Carbonate

Sublimed White Lead Super Sublimed White Lead

Sublimed Blue Lead

Lead Oxides

Basic Silicate White Lead

Litharge

Red Lead

Sublimed Litharge

Orange Mineral

Lithopone

Titanated Lithopone

Lead Silicate (Mono)

METALLIC PRODUCTS

Alloys Tin-Lead
Antimonial Lead

Anodes Tin

Bearing Metals Caulking Lead

Lead Pipe and Tubing

Lead Wire

Tin Pipe and Tubing

Roof Flanges

Plumbers Lead Fittings

Solders

Lead Weights

Lead Wool and Plugs

Sheet Lead

Lead Tin-Silver

PAINTING MATERIALS

White Lead in Oil

White Lead Paint (RTU)

Sublimed Blue Lead in Oil

Red Lead in Oil Flatting Oil Lead Reducing Oil

HOME CONDITIONING PRODUCTS

Mineral Wool Insulation—Granulated

Mineral Wool Insulation—Loose Mineral Wool Insulation—Batts

Mineral Wool Insulation—Blankets

Storm Window and Screen

Air Changer

Caulking Compounds Weatherstripping

INDUSTRIAL INSULATION

Plastic Insulations
Mineral Wool—Loose
Mineral Wool—Blankets

Mineral Wool—Blocks Mineral Wool—Felts

Mineral Wool Pipe Covering

Protective Coating for Insulation Anti-Condensation Compounds

SLAB ZINC

(Spelter)